

# GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service United States Department of Agriculture

MAY 22, 2001

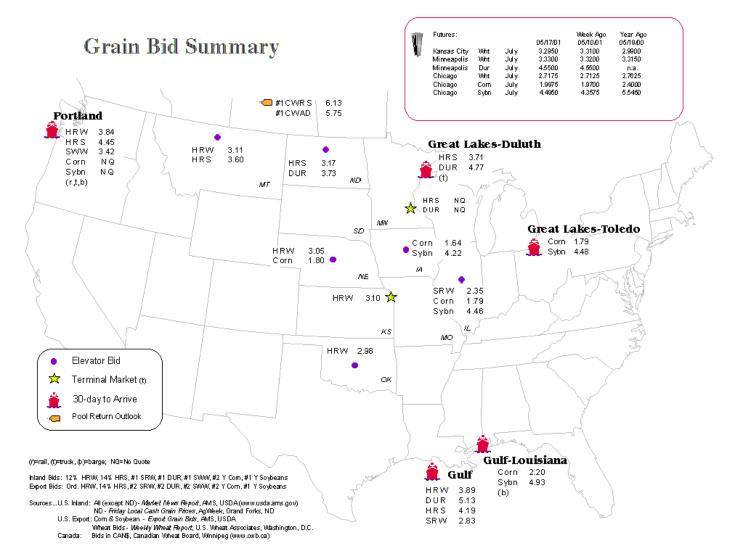
Barge Collision Stops Traffic Near St. Louis. The Chain of Rocks Canal, north of St. Louis, MO, was closed temporarily on May 21, following a barge collision at the canal's upstream entrance. The collision occurred at about 3:30 a.m. after a 15-barge tow from the towboat Tom Talbert, heading down river, collided with barges tied up at the National Maintenance and Repair Inc. boatyard at Hartford, IL, north of St. Louis, and south of Lock and Dam 26. That collision caused five barges from the Talbert tow, six more from National Maintenance, and three of National's dry docks to be set adrift. Of these, one National work barge sank near the entrance to the canal, while two of the five Talbert barges, one loaded with grain and the other with coal, sank further south on the Mississippi River, near the Interstate 270 bridge. Except for the barges that sank, the drifting barges were corralled before 8 a.m., and the Coast Guard reopened the canal shortly after 3 p.m. after determining that the sunken work barge was not a danger to river traffic. Four deckhands were injured during the incident, only one of whom was kept at Alton Memorial Hospital for observation.

The 8-mile-long Chain of Rocks Canal is located downstream from the Melvin Price Locks and Dam (L/D 26), at Alton, IL, and slightly south of where the Missouri River flows into the Mississippi. It bypasses L/D 27, the southernmost lock on the Mississippi River, also providing a navigation bypass for the obstructive Chain of Rocks reach of the Mississippi River. (St. Louis Post-Dispatch, 5/21, U.S. Army Corps of Engineers <a href="http://www.mvs.usace.army.mil/pm/riverplan">http://www.mvs.usace.army.mil/pm/riverplan</a>)

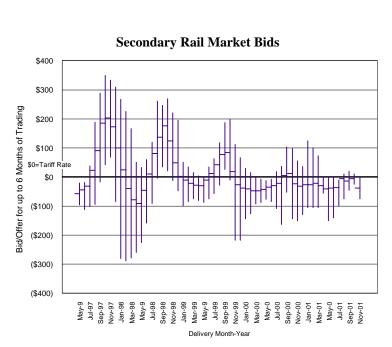
Shipper Group Concerned Over AAR Appeal. The National Industrial Transportation League (NITL), the Nation's largest shippers' organization, voiced concern recently over an additional appeal by the Association of American Railroads (AAR) of a decision issued by the Surface Transportation Board (STB). The most recent STB determination stems from a December 21, 1998, decision, a July 2, 1999, decision, and an April 6, 2001, decision by the STB addressing AAR's request to include product and geographic competition in determining whether a defendent railroad has market dominance over the traffic involved in rail rate cases. Market dominance, according to 49 U.S.C. 10707 (a), is defined as "an absence of effective competition from other rail carriers or modes of transportation for the transportation to which a rate applies." The AAR's appeal argued that the statutory definition of market dominance requires consideration of all types of competition, including product and geographic competition. According to the decision, the AAR also contended that, in deciding to exclude consideration of product and geographic competition, the STB had failed to seek a reasonable accommodation of relevant congressional policies, particularly the policy "to allow, to the maximum extent possible, competition and the demand for services to establish reasonable rates for transportation by rail, "as expressed in 49 U.S.C. 10101(1) ((Rail Transportation Policy)RTP-1).

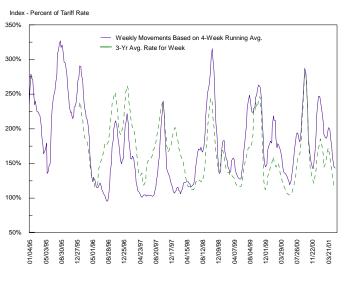
In response, the STB has determined that the inclusion of evidence regarding product and geographic competition would impose substantial burdens on both the parties and the STB. In part, it would force the agency "to address matters outside of our areas of expertise, requiring us to grapple with...complex non-transportation issues...," thereby lengthening the time to resolve rail rates cases. Although the STB acknowledged that introducing product and geographic competition evidence may have bearing on a rail rate case, it emphasized that any related benefits would be outweighed by "harm to shippers and the administrative process in considering such evidence. It also noted that it would be better able to "more expeditiously, efficiently, and effectively carry out our mandated functions by limiting the market dominance inquiry to the scope expressly required by the statute." The STB further stated that the potential for litigation relating to such evidence could keep a captive shipper from bringing a valid complaint to the agency. This would undermine the Rail Transportation Policy (RTP-6), which ensures that "rates are limited to reasonable levels where effective competition is absent." The STB concluded that substantial benefits of excluding product and geographic evidence from consideration in rail rate cases outweigh the alternative of considering such evidence. NITL president, Ed Emmett, suggested that railroads become more customer focused instead of pursuing the product and geographic competition issue. (National Industrial Transportation League, 5/16 <a href="http://www.nitl.org/press3.htm">http://www.nitl.org/press3.htm</a>, <a href="http://www.stb.dot.gov/decisions">http://www.stb.dot.gov/decisions</a>)

**AAR's CEO Speaks of Improved Service.** AAR President and CEO, Edward R Hamberger, in an April 24 speech to the National Association of Rail Shippers, noted several rail service improvements, including money-back guarantees, on-time delivery guarantees, and the partnering of various rail lines to improve customer service. "Recent examples of service improvements and innovations are easy to find, on just about every railroad in North America," according to Hamberger. He also mentioned the substantial expenditures made by railroads since 1980 to improve infrastructure and equipment. "The answers to railroad service problems aren't going to be found at formal proceedings before government regulators ultimately telling us how to run our business," said Hamberger. Focus should instead be on investment, service innovations, and on "railroads and rail customers working together." (http://www.aar.org/pressrel.nsf)



## **Spot Barge Rate - Illinois River**





Rail Car 'Auction' Offerings										
Delivery for:	ry for: May-01 Jul-01									
	Offered	% Sold	Offered	% Sold						
BNSF-COT	12,143	6%	12,000	4%						
UP-GCAS	5,400	2%	no offer							
Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com										

Average Premit	um/Discount to			
		Delivery	y Period	
	May-01	Jun-01	Jul-01	Aug-01
BNSF-GF	\$(7)	\$(18)	\$(16)	\$(7)
UP-Pool	\$(30)	\$(38)	\$(35)	\$(26)

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

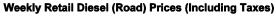
Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction									
Delivery for:	Jun-01	Jul-01	Aug-01						
COT/N. Grain	no bid	no bid	\$0						
COT/S. Grain	no bid	no bid	no bid						
GCAS/Region 2	no bid	no offer	no offer						
GCAS/Region 4	no bid	no offer	no offer						
Source: T&M/AMS USDA. Data from <u>www.bnsf.com</u> , <u>www.uprr.com</u> , (COT=Certificate of Transportation: GCAS=Grain Car Allocation System)									

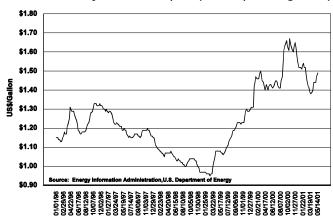
# **Southbound Barge Freight Nominal/Cash Basis Values** Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

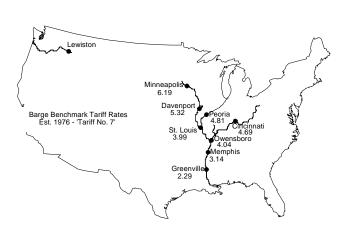
Week		Contract	Ra	te
ended	River/Region	Period	Futures	Cash
05/22/01	St. Louis	June	135	140
		Aug	156	165
		Oct	218	232
		Dec	141	140
		Feb	138	0
	Illinois River	June	153	175
		Aug	174	195
		Oct	240	250
		Dec	163	175
		Feb	0	0

Southbound Barge Freight Spot Rates										
	5/16/01	5/9/01	Jun '01	Aug '01						
Twin Cities	0	0	214	230						
Mid-Mississippi	185	170	180	200						
Illinois River	151	136	164	189						
St. Louis	120	112	128	166						
Lower Ohio	120	116	128	181						
Cairo-Memphis	109	107	119	163						
Source: Transportation & M nq=no quote;	Marketing /AMS/US	SDA								

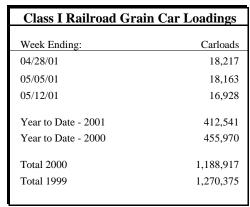
Source: St. Louis Merchants Exchange



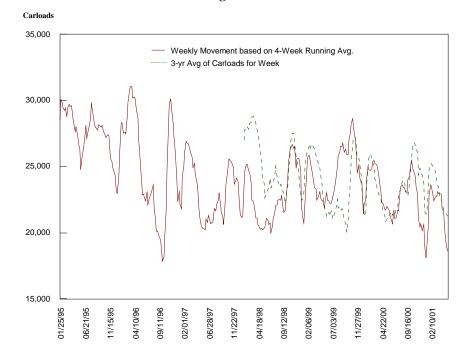




#### **Grain Car Loadings for Class I Railroads**



Source: Association of American Railroads



### Class I Rail Carrier Grain Car Bulletin

Grain Carloads Originated East West Canada KCS Conrail **CSXT** IC NS BNSF UP CNCP 05/12/01 2,647 2,790 5,514 304 5,673 4,631 4,151 This Week Last Year 0 2,580 1,685 2,447 6,958 4,478 620 7,556 2,395 2001 YTD 0 59,959 59,321 158,460 8,710 126,091 91,384 86,278 2000 YTD 0 55,817 54,451 34,472 152,922 11,382 146,926 53,580 84,834 2000 Total 0 147,708 70,155 153,905 425,849 26,515 364,785 160,749 239,670 88,056 398,262 1999 Total 138,379 465,088 33,911 121,381 206,328

Source: Association of American Railroads

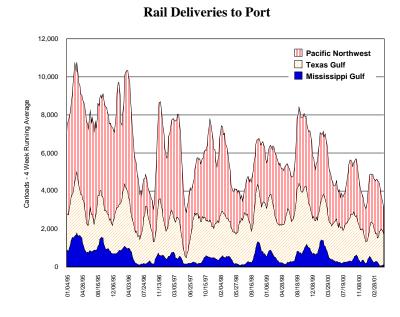
# **Tariff Rail Rates for Unit Train Shipments**

May 2001 Date	Tariff				Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
05/07/01	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
05/07/01	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
05/07/01	46540	Wheat	Kansas City, MO	Houston, TX	\$1,550	\$17.09	\$0.47
05/07/01	43586	Wheat	Kansas City, MO	Portland, OR	\$4,240	\$46.74	\$1.27
05/07/01	43581	Wheat	Omaha, NE	Portland, OR	\$3,905	\$43.04	\$1.17
05/07/01	31040	Corn	Minneapolis, MN	Portland, OR	\$2,900	\$31.97	\$0.81
05/07/01	31035	Corn	Kansas City, MO	Portland, OR	\$2,700	\$29.76	\$0.76
05/07/01	31040	Corn	Omaha, NE	Portland, OR	\$2,700	\$29.76	\$0.76
05/07/01	61180	Soybean	Minneapolis, MN	Portland, OR	\$2,680	\$29.54	\$0.80
05/07/01	61180	Soybean	Omaha, NE	Portland, OR	\$2,430	\$26.79	\$0.73
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

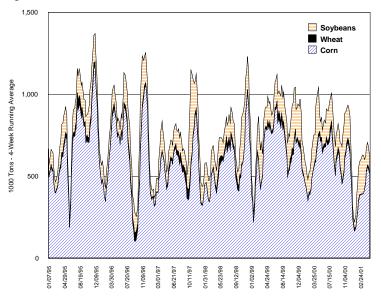
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	eries to Port	t		
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Ending:				
04/11/01	8*	1,810	2,142	427
04/18/01	34*	2,176	1,736	225
04/25/01	29*	2,286	1,652	48
05/02/01	109*	1,502	1,392	28
05/09/01	110*	1,479	1,356	118
05/16/01	183*	1,249	1,205	245
YTD 2001	4,886*	31,692	46,503	13,051
YTD 2000	15,898	41,819	59,012	6,834
01/05/94	16	85	237	1,394
01/12/94	3	138	221	2,156
01/19/94				



# Barge Movements - Locks 27



Barge Grain Movements for week ending 5/12/01									
	Corn	<b>Wht</b> 1,00	Sybn 0 Tons	Total					
Mississippi River									
Rock Island, IL (L15)	0	0	0	0					
Winfield, MO (L25)	5	0	0	5					
Alton, IL (L26)	355	0	26	382					
Granite City, IL (L27)	355	3	25	385					
Illinois River (L8)	264	0	45	311					
Ohio (L52)	45	9	11	96					
Arkansas (L1)	0	29	3	32					
2001 YTD	9,427	698	3,654	14,605					
2000 YTD	11,243	673	3,414	16,035					
Total 2000	33,482	2,518	10,327	48,247					
Total 1999	36,711	2,883	9,771	51,887					

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers; n/a=not available

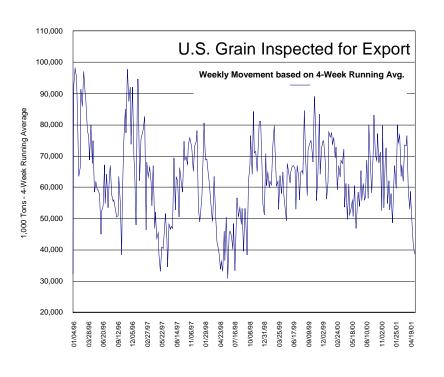
<sup>(\*)</sup> Incomplete Data

U.S. Export Balances (1,000 Metric Tons)

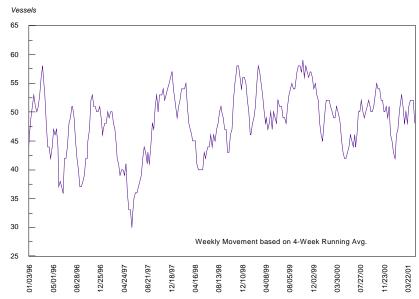
				Wheat			Corn	Soybean	<u>Total</u>
Hashing of Founds Coop Wass	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Year									
05/10/01	841	515	719	458	165	2,698	5,686	2,322	10,706
This Week Year Ago	937	553	885	707	240	3,322	7,307	1,810	12,439
Cumulative Exports-Crop Year									
00/01 YTD	8,844	4,295	5,455	4,847	1,101	24,542	31,848	23,616	80,006
99/00 YTD	10,103	4,060	5,353	3,682	918	24,117	34,082	17,713	75,912
97/98 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
96/97 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

Source: Foreign Agricultural Service YTD-Year-to-Date (www.fas.usda.gov) Crop Year: Wheat=5/31-6/01, Corn & Soybeans=9/01-8/31

Select U.S. Port Regions - Grain Inspections for Export - 1,000 Metric Tons											
		Pacific R	egion_	<u>N</u>	Mississippi Gulf			Texas Gulf			
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean		
05/17/01	225	0	17	106	520	112	33	0	0		
2000 YTD	3,896	1,694	1,190	2,144	12,002	7,337	2,092	164	731		
1999 YTD *	3,497	3,024	662	2,358	12,715	7,597	2,226	125	717		
% of Last Year	36%	39%	183%	42%	38%	49%	29%	29%	52%		
1998 Total	10,838	4,373	651	5,048	31,330	14,917	7,270	562	1,392		
Source: Federal Grain In	spection Service	YTD-Yea	ır-to-Date								



Select Canadian Ports - Export Inspections 1,000 Metric Tons, Crop Year									
	Wheat	<u>Durum</u>	Barley						
Week Ended: 4/12/01			· · · · · · · · · · · · · · · · · · ·						
Vancouver	4,041	349	936						
Prince Rupert	1,502		0						
Prairie Direct	896	226	331						
Thunder Bay	490	171	36						
St. Lawrence	1,827	1,410	25						
2000 YTD Exports	8,756	2,156	1,328						
1999 YTD Exports	10,154	2,406	1,174						
% of Last Year	86%	90%	113%						
Source: Canadian Grains Commis	sion								
YTD-Year-to-Date Crop	Year 8/1-7/31								

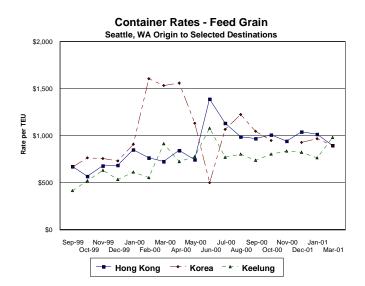


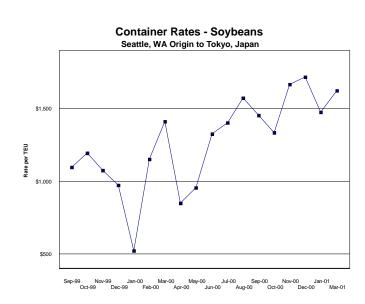
Gulf Region Vessels Loaded - Past 7 Days-

		Gulf		Pacif	ïc Northwest	Va	ncouver, B	3.C.
	<u>In Port</u>	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded Due Next 7-Days 10-Days	<u>In Port</u>	Loaded 7-Days	Due Next 10-Days
05/10/01	18	39	52	7		13	12	4
05/17/01	15	43	47	7		11	7	3
1999 Range	(1447)	(3965)	(3480)	(618)		(220)	(215)	(09)
1998 Range	(1962)	(3464)	(4093)			(119)	(314)	(010)
1999 Avg	32	52	65			9	9	3
1998 Avg	40	48	61			10	9	3
1997 Avg	33	45	58					

# **Container Ocean Freight Rates**

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share Source: Transportation & Marketing/AMS/USDA



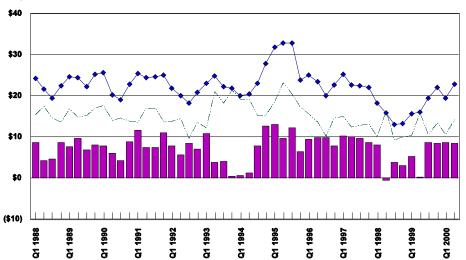


→ Rate - Gulf to Japan

- Rate - PNW to Japan

Spread - Gulf vs. PNW to Japan

#### **US\$/Metric Ton**



Quarterly Ocean Freight Rates

\$30.51

Japan

\$27.23

12%

#### **Quarterly Ocean Freight Rates** Average Rates & Percentage Changes, U.S. Dollars/Metric Ton - Basis % 2001 2001 2000 2000 1st Qtr 1st Qtr 1st Qtr Change Change 1<sup>st</sup> Qtr Gulf to Pacific NW to 3% Japan \$16.36 \$19.93 -18% Japan \$21.70 \$21.15 Mexico \$14.39 Red Sea/ Arabian Sea \$21.38 Venezuela \$11.29 \$13.53 20% N. Europe \$15.19 \$14.25 7% N. Africa \$26.25 \$18.40 43% Argentina to -7% N. Europe \$16.47 \$17.67

Ocean Freight Rates (Select Locations) - week ending 5/19/01 Volume Loaded **Freight Rate Export Region Import Region** Month (Tons) (\$Ton) Grain Windsor (Can.) Rotterdam Grains May 23/30 18,000 \$20.00 Gulf Peru Wheat May 15/25 30,000 \$16.50 Tampa Europe Grains May 25/30 20,000 \$17.75 Gulf Egypt Wheat June 1/10 60,000 \$15.50 PNW May 25/Jun 5 Japan Heavy Grain 56,000 \$14.10 Parana River Peru May 17/22 25,000 \$22.00 Heavy Grain River Plate Colombia **Prompt** \$25.00 Heavy Grain 20,000 Parana River Tunisia 18,000 \$38.00 Grains May 18/22 River Plate 30,000 \$31.50 Jordan Heavy Grain **Prompt** Source: Maritime Research Inc.; rates shown are for long ton (2,240 lbs.=one long ton), F.O.B., except where otherwise indicated; op=option

Source: Transportation & Marketing/AMS/USDA; (\*) rates shown are for metric ton (2,204.62 lbs.=one metric ton)